# **32 Industry Information**



# Overbed tables

Photo: Space Tables

## Snapshot

Lowest priced unit: \$68 Mid-range priced unit: \$98 Highest priced unit: \$283

**Typical delivery time:** 1 to 3 weeks

**Typical delivery charges:** 

Depends on location and vendor

Average life span of product:

Up to 10 years, depending on intensity of use

#### **Standard warranty:**

Typically 1 year, but could go up to 7 years

#### Average maintenance costs per year:

Most vendors suggest simply replacing the table, or just casters if warranted.

### **Buyers Notes**

- Bear in mind your facility's needs and buy accordingly. In some facilities, tables may not be used often, but in others "they really get abused," one vendor noted.
- Thermofoil laminate tops, which are more resistant to water damage, can help cut down on maintenance or replacement costs
- One vendor recommends replacing the table once you notice the laminate begin to bubble, or other signs that liquids are seeping in under the top.
- Providers who are aiming toward higher-end furniture may choose a table with a vanity or a drawer. Wider tables are also becoming more typical, along with the rise of wider beds because they give residents more space to use.

"If you buy lower-end tables, you'll be buying them all year since they warp easily. Now [companies] make tables that feel very home-like, and less institutional. Be sure to invest in good quality tables — less is not more."

— Deke Cateau, Chief Operating Officer, A.G. Rhodes Health & Rehabilitation, Atlanta

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

**Sources:** Basic American Medical Products, Direct Supply, Drive DeVilbiss Healthcare, Space Tables

For a list of vendors go to the: FURNITURE & FURNISHINGS section, pages 99-100